

Job Description

Senior Manager – Corporate Finance

Purpose:

Reporting to the Partner and working as part the CF Team the Senior Manager is responsible for managing all Corporate Finance initiatives from origination to delivery.

Duties & Responsibilities:

- Implement the CF business development plan
- Engage with sector targets through a structured sales plan
- Manage the preparation and submission of new business proposals to targets.
- Working as Project Manager on Corporate Finance engagements by scoping the project, setting timelines and ensuring these are met
- Leading client engagement over the course of projects
- Leading project teams

Competencies:

- Qualified Accountant with experience of operating at a senior level
- Project Management experience along with background in CF
- Exceptional communication & presentation skills, both written and verbal, in order to express technical and non-technical concepts clearly and concisely
- Solutions based approach
- Excellent commercial judgement with the ability to identify risks and opportunities
- Excellent organisational skills to meet goals and set priorities
- Excellent Microsoft Office skills, to specifically include Excel and PowerPoint
- Be proactive, organised and handle uncertain environments
- Strong problem solving and creative skills and the ability to exercise sound judgment and make decisions based on accurate and timely analyses
- High level of integrity and dependability with a strong sense of urgency and results-orientation.
- Previous people management experience